

INTERIM CONSOLIDATED FINANCIAL STATEMENTS Period ended 30 June 2017

## INTERIM CONSOLIDATED FINANCIAL STATEMENTS Period from 1 January 2017 to 30 June 2017

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## BOARD OF DIRECTORS AND PROFESSIONAL ADVISERS

#### DIRECTORS

Adamos K. Adamides, Chairman

Varnavas Irinarchos, Vice Chairman and Managing Director

Takis Klerides, Director Nicos Michaelas, Director George Papaioannou, Director Anthoulis Papachristoforou, Director Anastasios Athanasiades, Director

## **GROUP CHIEF FINANCIAL OFFICER**

## **Anthoulis Papachristoforou**

#### **SECRETARY**

Adaminco Secretarial Limited Zenonos Sozou 3, 1st floor 3105 Limassol

#### **REGISTERED OFFICE**

Zenonos Sozou 3, 1st floor

3105 Limassol

#### MANAGEMENT OFFICE

26 Stasinou Street, Ayia Paraskevi

2003 Strovolos, Nicosia

## INDEPENDENT AUDITORS

**KPMG Limited** 14 Esperidon street 1087 Nicosia

#### **LEGAL ADVISERS**

Scordis, Papapetrou & Co LLC Zenonos Sozou 3, 1st floor

3105 Limassol

## BANKERS

Ancoria Bank Limited Commercial Bank of Qatar

Credito Valtellinese Societa Cooperativa

Emirates NBD Bank PJSC

USB Bank PLC TFI Markets Limited Hypo Vereinsbank

Romanian Commercial Bank The First Insurance Brokers Turk Ekonomi Bankasi

Bancpost SA

Banco Popolare Societa Cooperativa Global Supply Chain Finance Ltd

Arab Bank Jordan

Albaraka Turk Katilim Bankasi AS

#### **BANKERS**

Hellenic Bank Public Company Limited Bank of Cyprus Public Company Limited National Bank of Greece (Cyprus) Ltd

HSBC Bank Middle East Banque Audi SAL Alpha Bank Cyprus Ltd

Societe Generale Bannk - Cyprus Limited

Standard Chartered Bank Eurobank Ergasias S.A. Piraeus Bank (Cyprus) Ltd UniCredit Bulbank AD

The Cyprus Development Bank Public Company Limited

Societe Generale de banque au Liban

Turkiye Garanti Bankasi A.S National Bank of Greece S.A Eurobank Cyprus Ltd Eurobank Factors S.A Alpha Bank S.A. FIMBank PLC Saudi British Bank

National Bank of Fujairah PSC

Arab Bank PLC
Mashreq Bank PSC
Alpha Bank Romania SA
Piraeus Bank S.A
Marfin Bank S.A
Noor Bank PJSC
ABC Factors S.A.

Commercial Bank of Dubai PSC

Bank of Beirut Akbank TAS Finansbank AS

Yapi ve Kredi Bankasi AS Asya Katilim Bankasi AS Turkiye Is Bankasi Bank of Beirut Akbank TAS Finansbank AS

Yapi re Kredi Bakasi AS Asya Kntim bankasi AS Turkiye Is Bankasi Emporiki Bank SA FBME Bank Ltd

Bank of Bahrain and Kuwait BSC Cooperative Central Bank Ltd

NGB Factors SA

## DECLARATION OF THE MEMBERS OF THE BOARD OF DIRECTORS AND THE COMPANY OFFICIALS RESPONSIBLE FOR THE FINANCIAL STATEMENTS

According to article 10 and 12, of the Conditions for Transparency (Movable Securities for Trading in Controlled Market) Law of 2007 ("Law"), we the members of the Board of Directors and Anthoulis Papachristophorou, BA (Hons) FCCA, Group Chief Financial Officer responsible for the preparation of the financial statements, of the Group and the Company Logicom Public Ltd, for the period ended 30 June 2017, we confirm that to the best of our knowledge:

- (a) The Interim Consolidated Financial Statements which are presented on pages 6 to 31.
  - (i) were prepared in accordance with the International Accounting Standard (IAS) 34 Interim Financial Statements. The Interim Consolidated Financial Statements have not been audited by the Group external auditors, and
  - (ii) give a true and fair view of the assets and liabilities, of the financial position and of the profit or losses of Logicom Public Ltd and the businesses that are included in the Interim Consolidated Financial Statements as a whole, and
- b) the directors' report gives a fair review of the developments and the performance of the business as well as the financial position of Logicom Public Limited and the businesses that are included in the Interim Consolidated Financial Statements as a whole, together with a description of the main risks and uncertainties which are faced.

#### Members of the Board of Directors:

Adamos K. Adamides, Chairman

Varnavas Irinarchos, Vice Chairman and Managing Director

Takis Klerides

Nicos Michaelas

George Papaioannou

Anthoulis Papachristoforou

Anastasios Athanasiades

#### Responsible for drafting the financial statements

Anthoulis Papachristoforou (Group Chief Financial Officer)

Nicosia, 27 July 2017

## **BOARD OF DIRECTORS' INTERIM REPORT**

## ACCOUNTING STANDARDS FOR THE PREPARATION OF THE INTERIM CONSOLIDATED FINANCIAL STATEMENTS

The Interim Consolidated Financial Statements were prepared according to the International Accounting Standard (IAS) No. 34 Interim Financial Reporting. The Interim Consolidated Financial Statements have not been audited by the external Group auditors.

## DEVELOPMENT AND PERFORMANCE OF THE GROUP ACTIVITIES AND POSITION, RISKS AND UNCERTAINTIES

#### DEVELOPMENT AND PERFORMANCE OF THE GROUP ACTIVITIES AND POSITION

- 1. **The turnover** increased by 7,2% in relation to the corresponding period in 2016. The Turnover of the Distribution division increased by 6,3% in relation to the A' half of 2016, mainly due to the increased sales in the Gulf and Saudi Arabia markets. The Turnover of the Software and the IT & Telecommunications Solutions Division also shows an increase of 23,8%, mainly due to the new projects in the Cypriot market.
- 2. **The percentage of gross profit margin** remained at approximately the same levels of 7,1% during the A' half of 2017 compared to 7,0% during the corresponding previous period.
- 3. **Other Income** mainly relates to contributions from suppliers for promotion of their products and income through business relationships with third parties.
- 4. The increase in **Administration Expenses** by €1.265.435 and in percentage terms 7,0%, compared to the A' half of 2016, is mainly due to the increase of personnel and infrastructure costs (22,3% of the increase derives from the infrastructure cost of the cloud services department), as a result of the Group's planned expansion into new markets and the addition of new products and brands. The term 'Administration Expenses' encompasses all the operating expenses of the Group, including Administrative, Distribution and Operational expenses.
- 5. **The Profit from Operating Activities** increased by 10,4% compared to the corresponding period of 2016, and amounts to €10.693.772 compared to €9.686.297 in the A' half of 2016, mainly due to the increase in the Turnover. The term 'Operating Activities' encompasses all the activities of the Group.
- 6. **The Net Bank Finance Cost**, including interest receivable and payable, and bank related charges resulting from the banking facilities used for the expansion of the Group's operations decreased to €2.829.798 compared to €3.513193 during the corresponding period of 2016 and decreased by 19,5% in percentage terms. The decrease is mainly due to the decrease in the bank interest rates.
- 7. **The Foreign Exchange Difference** resulting from the exchange rate fluctuation between the US Dollar and the Euro, had a possitive impact on the Group's Results amounting to a gain of €151.675, compared to the corresponding period of 2016 where the profit amounted to €114.086. It is clarified that as from 1/1/2010 the provisions of the IAS39 in relation to Hedge Accounting have been adopted, with the aim to reduce the effects of the exchange rate fluctuation between the US Dollar and the Euro in the Consolidated Statement of Comprehensive Income.

According to the provisions of the Revised International Accounting Standard 21, the decrease in the value of the Holding Company's long term receivables (investments) to its foreign subsidiaries, due to foreign exchange differences, amounting to €781.768 is transferred to the Reserves until the date of their disposal, at which time any resulting profit or loss will be recognized in the Consolidated Statement of Results and Other Comprehensive Income.

- 8. References to the Share of loss from joint controlled companies and partnership and to the Share of loss attributable to Non-Controlling interest mainly relate to the operating losses of the investment in Larnaca Desalination Plant. The Desalination Plant in Episkopi recorded a profit in the period.
- 9. **The Profit attributable to the Company's Shareholders** increased by 27,0% compared to the corresponding period of 2016, from €5.557.971 to €7.060.639, mainly due to the increase of Turnover and the decrease in the Net Financing Expenses.

#### **BOARD OF DIRECTORS' INTERIM REPORT**

## DEVELOPMENT AND PERFORMANCE OF THE GROUP ACTIVITIES AND POSITION, RISKS AND UNCERTAINTIES (continued)

- 10. **The Group's cash and cash equivalents** compared to the bank overdrafts present a credit balance of €9.745.320 at the end of A' half of 2017 compared to €12.867.118 at the end of 2016. **The short term loans** increased to €76.502.803 from €67.114.604.**The long term loans** increased to €8.051.403 from €3.793.410.
- 11. Verendrya Ventures Limited, of which the Company holds 60% of its share capital and in a joint venture with a 50% share, completed the construction of the Desalination plant in Episkopi based on a relevant agreement with the Water Development Department dated 7 August 2009. As announced on 21 July 2010, as per the agreement dated 20 July 2010 Demetra Investments Public Ltd, participates indirectly to the execution and operation of the desalination project in Episkopi with 40% share of Verendrya Ventures Ltd interest in the joint venture. The construction of the project was completed in June 2012 and the desalination unit remains in stand-by mode since 1 July 2012 until 27 April 2014. The desalination unit started production on the 28th of April 2014.

Verendrya Ventures Ltd, of which the Company holds 60% of its share capital and in a joint venture with a 50% share, signed on 26 January 2012 an agreement with the Water Development Department for the renovation and operation of an existing desalination unit in Larnaca. Demetra Investment Public Ltd participates indirectly in the implementation and operation of the desalination project in Larnaca with 40% share of Verendrya Ventures Ltd's interest in the joint venture. The renovation of the unit was completed in June 2015 and started operation on the 4th of July 2015. Claims are pending from both sides in regards to the execution of this contract.

- 12. During the A' half of 2017, despite the continuing uncertainty and the economic instability in some of the regions where the Group operates, the Profit attributable to the Shareholders increased significantly due to the increase in the Turnover, which resulted in the increased Operating Profit, and to the decrease in the Net Financing Expenses.
- 13. During the A' half of 2017 there was not any income from non-recurring or extraordinary activities.
- 14. The results are within the estimations of the Board of Directors.

#### RISKS AND UNCERTAINTIES

The main risks consist of credit risk, interest rate risk, foreign exchange risk, liquidity risk and fair value risk. These risks are analysed and the procedures of monitoring them are described in note 11.

## OPERATIONS OF THE COMPANY AND ITS SUBSIDIARY COMPANIES

During the A' half of 2017 the Group continued the distribution of high technology products, the supply of services and complete information technology, telecommunication and software solutions and the participation in large infrastructure projects in the water sector.

## FORSEEABLE DEVELOPMENT OF THE COMPANY

Despite the current market conditions which are characterized by the uncertainty due to the economic instability in some regions of the Group's operations, during the ninemonth period of 2017, the prospects remain favorable.

The effort for the reduction of the operational costs in proportion to the turnover and for increased productivity will continue to be pursued.

#### RESEARCH AND DEVELOPMENT ACTIVITIES

There were no significant activities in the sector of research and development from the Group's companies.

## **BOARD OF DIRECTORS' INTERIM REPORT**

#### **BRANCHES - FOREIGN OPERATIONS**

The Group operates branches in Bahrain and Malta. The Group operates through subsidiary companies in United Arab Emirates, Saudi Arabia, Lebanon, Jordan, Greece, Italy, Turkey, Romania, Germany, Qatar, Kuwait and Oman.

#### USE OF FINANCIAL INSTRUMENTS

The derivative financial instruments of the Group refer to contracts for exchange of foreign currency for hedging the risk of the fluctuations in foreign currencies. The Group's management follows a policy to minimize the risk arising from the fluctuation in foreign exchange differences, as mentioned in the significant accounting policies. The loss arising from the change in the fair value of derivative financial instruments for the period, that was recognised in Group's profit or loss amounts to £1.589.787 (A' half 2016 loss: £336.330).

#### **SHARE CAPITAL**

There was no change in the issued share capital of the company during the A' half of 2017.

All shares are listed and traded in Cyprus Stock Exchange, have the same and equal rights and have no limitations in their transfer. Detailed information in relation to the Company's share capital is presented in note 8.

## COMPOSITION, SEGRAGATION OF DUTIES AND REIMBURSEMENT OF THE BOARD OF DIRECTORS - SHARE CAPITAL PARTICIPATION - REELECTION

The Board of Directors members as at 30 June 2017 and at the date of the present report are presented in page 1.

The percentages of participation in the Company's share capital that was held directly or indirectly by the members of the Board of Directors of the Company on 30 June 2017 and on 27 July 2017 are presented in notes 12 and 13 to the Interim Consolidated financial statements.

## SIGNIFICANT EVENTS AFTER THE REPORTING PERIOD

There were no significant events after the reporting date that have a bearing on the understanding of the consolidated and separate financial statements.

#### **PUBLICATION**

- 1. The Interim Financial Report will not be sent to the shareholders but the Consolidated Statement of Results and Other Comprehensive Income will be published in the newspapers 'Politis' on 29/07/2017 and 'i Simerini' and 'o Phileleftheros' on 30/07/2017.
- 2. The whole content of the Interim Financial Report, is available, free of charge, from the Registered Office of the Company (Zenonos Sozou 3, 1st Floor, 3105 Limassol. P.O Box: 51094, 3501 Limassol. Tel.: +357 25 818444, Fax: +357 25 372282, E mail: (log@adamides.com and from the Head Offices of the Company (Stasinou 26, Agia Paraskevi, 2003 Strovolos, Nicosia. P.O. Box.: 23472, 1683 Nicosia. Tel.: +357 22 551000, Fax: +357 22 514294) and it is uploaded in the Company's websites (www.logicom.net) and of the Cyprus Stock Exchange(www.cse.com.cy).

THE BOARD OF DIRECTORS

27 July 2017

## CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

## Period ended 30 June 2017

	Note	Period ended 30 June 2017 €	Period ended 30 June 2016 €	Year ended 31 December 2016 €
Revenue	Note	422.229.082	393.993.656	799.131.522
Cost of sales  Gross profit		(392.275.307) 29.953.775	(366.339.339) 27.654.317	<u>(742.686.033)</u> 56.445.489
Other income			173.098	
Administrative expenses		146.550 (19.406.553)	(18.141.118)	1.189.938 (36.465.495)
Operating profit		10.693.772	9.686.297	21.169.932
Net foreign exchange profit		151.675	114.086	27.080
Interest receivable Interest payable and bank charges		155.078 (2.984.876)	40.684 (3.553.877)	182.099 (6.487.749)
Net finance costs		(2.678.123)	(3.399.107)	(6.278.570)
Share of loss of jointly controlled companies and partnership after tax		(248.397)	(260.424)	(1.508.930)
Profit before tax		7.767.252	6.026.766	13.382.432
Tax		(777.982)	(548.485)	(1.724.370)
Profit for the period/year		6.989.270	5.478.281	11.658.062
Other comprehensive income that is not to be reclassified to profit or loss in future periods				
Surplus from revaluation of land and buildings		-	-	1.455.891
Deferred taxation arising on revaluation of land and buildings		10.948 10.948	1.320 1.320	21.896 1.477.787
Other comprehensive income that is to be reclassified to profit or loss in		10.946	1.320	1.4//./6/
future periods Surplus from the revaluation of investments available for sale Exchange difference from translation and consolidation of financial		351.446	(97.514)	(574.448)
statements from foreign operations  Exchange difference in relation to hedge of a net investment in a foreign		(6.990.135)	(64.121)	3.126.261
operation Deferred taxation arising from exchange differences in relation to foreign		2.696.585	444.703	(1.175.343)
operations			16.488	
Other comprehensive (expenses) /income for the period/year after tax		(3.931.156)	300.876	2.854.257
Total comprehensive income for the period/year after tax		3.058.114	5.779.157	14.512.319
Profit for the period/year attributable to:				
Company's shareholders		7.060.639 (71.369)	5.557.971 (79.690)	12.214.872
Non-controlling interest				(556.810)
Profit for the period/year		6.989.270	5.478.281	11.658.062
Total comprehensive income for the period/year attributable to: Company's shareholders Non-controlling interest		3.129.483 (71.369)	5.858.847 (79.690)	15.069.129 (556.810)
Total comprehensive income		3.058.114	5.779.157	14.512.319
Basic earnings per share (cent)	4	9,53	7,50	16,49
Diluted earnings per share (cent)	4	9,53	7,50	16,49

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION As at 30 June 2017

115 at 36 valle 2017			31 December
		30 June 2017	2016
	Note	50 Julie 2017 €	€
	Note	C	C
ACCETIC			
ASSETS Property, plant and equipment	5	12.981.536	13.777.623
Intangible assets	3	8.676.226	8.669.161
Available-for-sale financial assets		5.628.382	5.276.936
Trade and other receivables		22.902.040	22.557.386
Deferred tax assets		2.224.033	
Defended tax assets		2.224.033	2.315.497
Total non-current assets		52.412.217	52.596.603
Inventories		67.161.850	78.890.775
Trade and other receivables		163.213.285	157.598.708
Derivative financial instruments		-	239.944
Financial assets at fair value through profit or loss		16.448	16.448
Current tax assets		7.201.375	7.835.637
Cash and cash equivalents	7	29.391.250	39.266.277
-		266,004,200	
Total current assets		266.984.208	283.847.789
		210 206 125	226 444 202
Total assets		319.396.425	336.444.392
TP 14			
Equity	0	25 105 064	25 105 064
Share capital	8	25.187.064	25.187.064
Reserves		61.925.684	58.796.201
Equity attributable to shareholders of the company		87.112.748	83.983.265
Non-controlling interest		(1.477.584)	(1.406.215)
Total equity		85.635.164	82.577.050
Total equity		03.033.104	02.311.030
Liabilities			
Long-term loans	9	6.482.080	486.011
Trade and other payables		10.834.292	10.625.561
Deferred taxation		503.561	503.574
Contingent liabilities		120.000	120.000
Contingent natinues		120.000	120.000
Total non-current liabilities		17.939.933	11.735.146
Trade and other payables		95.499.273	115.366.099
Bank overdrafts	9	39.136.570	52.133.395
Short term loans	9	76.502.803	67.114.604
Current portion of long-term loans	9	1.569.323	3.307.399
Promissory notes		1.109.091	2.588.889
Derivative financial instruments		1.349.843	_
Current tax liabilities		614.425	1.581.810
Contingent liabilities		40.000	40.000
Total current liabilities		215 921 229	242.132.196
		215.821.328	
Total liabilities		233.761.261	253.867.342
Total equity and liabilities		319.396.425	336.444.392

## CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

Period ended 30 June 2017

Difference arising on the conversion the

		Share Premium	Revaluation	Fair Value	share capital to		Statutory	Translation	Retained	1	Non-controlling	
	Share capital	Reserve	Reserve	Reserve	Euro	Hedge reserve	reserve	reserve	earnings	Total	interest	Total
	€	€	€	€	€	€	€	€	€	€	€	€
Balance at 1 January 2016	25.187.064	10.443.375	3.144.659	1.304.971	116.818	(9.331.678)	900.739	2.006.269	38.845.899	72.618.116	(849.405)	71.768.711
Total comprehensive income												
Profit for the period	-	-	-	-	-	-	-	-	5.557.971	5.557.971	(79.690)	5.478.281
Other comprehensive income	-		1.320	(97.514)		444.703		(64.121)	15.168	299.556		299.556
Balance at 30 June 2016	25.187.064	10.443.375	3.145.979	1.207.457	116.818	(8.886.975)	900.739	1.942.148	44.419.038	78.475.643	(929.095)	77.546.548
Balance at 1 January 2017	25.187.064	10.443.375	4.620.982	730.523	116.818	(10.507.021)	977.963	5.132.530	47.281.031	83.983.265	(1.406.215)	82.577.050
Total comprehensive												
income												
Profit for the period	-	-	-	-	-	-	-	-	7.060.639	7.060.639	(71.369)	6.989.270
Other comprehensive income	-	-	10.948	351.446	-	2.696.585	-	(6.990.135)	-	(3.931.156)	-	(3.931.156)
Transfer	-	-	-	-	-	-	33.390	-	(33.390)	-	-	-
Revaluation reserve realised												
through use	-		(732)	-				-	732			
Balance at 30 June 2017	25.187.064	10.443.375	4.631.198	1.081.969	116.818	(7.810.436)	1.011.353	(1.857.605)	54.309.012	87.112.748	(1.477.584)	85.635.164

Companies which do not distribute 70% of their profits after tax, as defined by the Special Contribution for the Defence of the Republic Law, during the period of the two years after the end of the year of assessment to which the profits refer, will be deemed to have distributed this amount as dividend. Special contribution for defence of 17% will be payable on such deemed dividends to the extent that the shareholders (companies and individuals) at the end of the period of the two years from the end of the year of assessment to which the profits refer are Cyprus tax residents. The amount of deemed dividend distribution is reduced by any actual dividends paid out of the profits of the relevant year at any time. This special contribution for defence is payable by the Company for the account of the shareholders.

Retained earnings reserve is the only reserve that is available for distribution.

## CONSOLIDATED CASH FLOW STATEMENT Period ended 30 June 2017

	Note	Period ended 30 June 2017 €	Period ended 30 June 2016 €
Cash flows from operations			
Profit for the period /year		6.989.270	5.478.281
Adjustments for:		(4.501.054)	(4.050.040)
Exchange differences	_	(4.501.274)	(4.252.949)
Depreciation	5 5	669.435 231.612	615.422 254.610
Depreciation on leased property, plant and equipment Interest payable	3	2.536.669	2.979.987
Interest payable  Interest receivable		(155.078)	(40.684)
Change in fair value of derivative financial instruments		1.510.279	411.007
Profit from the sale of property, plant and equipment		(12.847)	(1.264)
Amortisation of research and development		-	31.201
Tax		777.982	1.399.235
		8.046.048	6.874.846
Decrease in inventories		11.728.925	5.858.766
(Increase)/decrease in trade and other receivables		(5.959.231)	19.055.485
Decrease in trade and other payables		(19.658.095)	(25.243.441)
T		(5.842.353)	6.545.656
Tax paid		(1.111.105)	(938.382)
Net cash flows (used in)/from operations		(6.953.458)	5.607.274
Cash flows used in investing activities			
Proceeds from disposal of property, plant and equipment		48.662	12.042
Proceeds from sale of derivative financial instruments		-	628.139
Payment for purchase of property, plant and equipment	5	(718.927)	(1.472.595)
Interest received		155.078	40.684
Net cash flows used in investing activities		(515.187)	(791.730)
Net cash hows used in investing activities		(313.167)	(791.730)
Net cash flow from investing activities Cash flows from financing activities			
Proceeds from borrowings		82.414.495	61.679.174
Repayment of borrowings		(68.768.303)	(47.029.745)
Interest paid		(2.536.669)	(2.979.987)
Decrease in promissory notes		(598.588)	(9.545.726)
Proceeds from derivative financial instruments		79.508	<u> </u>
Net cash flows from financing activities		10.590.443	2.123.716
Net flow in cash and cash equivalents		3.121.798	6.939.260
Cash and cash equivalents at beginning of the period		(12.867.118)	(24.234.329)
Cash and cash equivalents at end of the period	7	(9.745.320)	(17.295.069)

## STATEMENT OF FINANCIAL POSITION As at 30 June 2017

	Note	30 June 2017 €	31 December 2016 €
ASSETS			
Property, plant and equipment	5	4.279.986	4.220.807
Intangible assets Investments in subsidiary companies	6	13.291 14.293.066	6.226 14.292.965
Long-term loans to subsidiary companies	16	27.856.383	28.504.488
Deferred tax assets		1.385.609	1.385.609
Total non-current assets		47.828.335	48.410.095
Inventories		998.599	5.675.402
Trade and other receivables		14.573.278	13.295.695
Receivables from related companies	16	57.915.845	80.204.568
Derivative financial instruments		0.504	228.195
Financial assets at fair value through profit or loss Current tax assets		9.594 250.000	9.594
Cash and cash equivalents	7	5.283.450	9.507.156
Total current assets		79.030.766	108.920.610
Total assets		126.859.101	157.330.705
Equity			
Share capital	8	25.187.064	25.187.064
Reserves		7.743.152	10.338.005
Total equity		32.930.216	35.525.069
Liabilities			
Deferred taxation		445.288	445.287
Total non-current liabilities		445.288	445.287
Trade and other payables		44.739.522	58.088.183
Bank overdrafts	9	21.753.137	30.000.235
Short term loans	9	23.601.751	27.611.076
Current portion of long-term loans	9	994.523	3.068.295
Promissory notes Derivative financial instruments		1.109.091 1.282.084	2.588.889
Current tax liability		3.489	3.671
Total current liabilities		93.483.597	121.360.349
Total liabilities		93.928.885	121.805.636
Total equity and liabilities		126.859.101	157.330.705

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### Period ended 30 June 2017

#### 1. UNAUDITED FINANCIAL STATEMENTS

The interim consolidated financial statements for the 1st half ended on 30 June 2017 and 2016 respectively, have not been audited by the external auditors of the Company.

#### 2. SIGNIFICANT ACCOUNTING POLICIES

The interim financial statements, which are presented in Euro, have been prepared in accordance with the International Financial Reporting Standards, including IAS 34 "Interim Financial Reporting".

The accounting policies used in the preparation of the interim financial statements are in accordance with those used in the annual financial statements for the year ended 31 December 2016. During the current period, the Group assesses the effect of the new and revised International Financial Reporting Standards (IFRSs) and Interpretations that refer to accounting periods beginning on or after 1 January 2017, on the consolidated financial statements. The new standards and interpretations that are relevant to the Group operations will be adopted in accordance with the relevant IFRSs guidelines.

The results are presented in Euro. Transactions in foreign currencies are translated using the exchange rates prevailing at the date of the transaction. Amounts receivable and payable denominated in foreign currencies at the end of the year are translated to the functional currency at the exchange rate prevailing at that date and the Foreign currency differences arising on retranslation are recognised in profit or loss. From 1st of January 2006 and according to the latest amendment of IAS 21, all exchange differences arising from the translation of long term loans granted to foreign subsidiaries are transferred to the Exchange Differences Reserve in the financial statements of the Group irrespective of the currency in which the loan has been granted.

As from 1/1/2010, the Company has chosen to implement the provisions of IAS 39 for the hedging of the foreign exchange risk. According to the provisions of IAS 39, the net investments in foreign operations can be defined as 'hedged item' and the long term bank borrowings, of a corresponding value, denominated in the same currency as the net investments, which is different from the parent Company's functional currency, can be defined as 'hedging instrument', resulting to the hedging of exchange differences arising from the translation of net investments and long term bank borrowings, in the consolidated financial statements of the parent Company with its subsidiaries, and their transfer to the Hedge Reserve in the Group's financial statements, provided that the hedging is considered effective.

The Taxation has been calculated on the taxable profits for the period based on the Company's dividend policy and the applicable tax legislation.

## 3. OPERATING SEGMENTS

The Group can be divided in to two important segments, the distribution segment and the services segment. The distribution segment that mainly operates in the distribution of high technology products is divided in three main geographical segments as described below. The services segment operates mainly in the provision of solutions and services for networks and telecommunications and the provision of solutions and services for software for customers in Cyprus and abroad. The following summary describes the operations in each of the Group's Reportable Segments:

- European markets distribution segment This segment operates mainly in the distribution of high technology products in Cyprus, Greece and Italy.
- UAE and Saudi Arabia distribution segment This segment operates mainly in the distribution of high technology products in United Arab Emirates and Saudi Arabia.
- Other markets distribution segment This segment operates mainly in the distribution of high technology products and the production of computers in other countries that the Group operates in, other than the countries mentioned above.
- Services segment This segment operates in the provision of solutions and services for networks and telecommunications and the provision of solutions and services for software for customers in Cyprus and abroad.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### Period ended 30 June 2017

#### **3. OPERATING SEGMENTS** (continued)

Information regarding the results of each reportable segment is presented below. The information is used for the preparation of the consolidated and separate financial statements. The performance is evaluated based on the profit before taxation of each segment, as presented in management reports which are examined by the Board of Directors. For this reason the taxation of each operating segment is not presented in the note. The profit of each segment is used for the evaluation of the performance since the management believes that this information is the most appropriate for the evaluation of the results of all segments that are reported. The accounting policies of the operating segments are presented in note 2.

Sales and total non-current assets that relate to intangible assets and property, plant and equipment are allocated between Cyprus and abroad as follows:

		Period 30 June	e 2017	Perio	d ended ne 2016 €	Total non-cu 30 June 2017 €		nt assets December 2016 €
Cyprus Greece United Arab Emirates Other Foreign Countries		41.0 165.9 176.5	85.910 91.069 978.583 973.520	36 167 156	.321.767 .635.632 .164.605 .871.652	44.288.6 621.0 5.291.4 2.211.1	042 410 140	43.527.314 632.473 5.972.503 2.464.313
Period ended 30 June 2017	European Markets Distribution Segment €		All oth Segme €	ner	.993.656 Services Segment €		gment	52.596.603 Total €
External revenue	76.377.708	284.884.874	36.257	.881	24.708.6	19	-	422.229.082
Intersegment revenue	30.033.789	76.117.919	539	.651	2.488.3	39 (109.17	79.698)	
Other income Depreciation and amortisation Personnel costs Travelling expenses Provision for bad debts Professional fees Rent Credit insurance Transportation expenses	84.135 176.830 3.007.506 224.003 41.679 474.516 154.166 208.020 204.587	(5.404) 327.433 5.464.674 142.559 135.204 142.096 436.891 914.395 558.303	85 1.318 81 (8. 73 141 59	3.996 3.842 3.839 3.470 460) 3.349 3.40 3.775 3.198	53.8 79.3 2.413.1 92.5 (12.96 196.9 139.4 35.6 2.7	30 23 39 55) 89 83 113	- - - - - -	146.550 669.435 12.204.142 540.571 155.458 886.950 871.880 1.217.803 848.838
Operating profit	89.355	7.980.684	54	.562	2.983.6	02 (41	14.431)	10.693.772
Net foreign exchange profit Interest receivable Interest payable and bank	1.282.782 2.244	89.856 -	446	726	247.7 152.1	,	14.818) -	151.675 155.078
charges	(1.737.016)	(1.410.640)	(28.	119)	(122.20	00) 3	13.099	(2.984.876)
Net finance costs Share of loss of jointly controlled companies and partnership after tax	(451.990)	(1.320.784)	(248.	3.759 397)	277.6	- (1.60	)1.719 <u>)</u> -	(2.678.123)
Profit / (loss) before tax	(362.635)	6.659.900	•	.923	3.261.2	13 (2.01	16.149)	7.767.252
()								

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## Period ended 30 June 2017

## 3. **OPERATING SEGMENTS** (continued)

Period ended 30 June 2016	European Markets Distribution Segment €	Middle East Markets Distribution Segment €	All other Segments €	Services Segments €	Intersegment transaction €	Total €
External revenue	76.441.267	265.641.263	31.957.354	19.953.772		393.993.656
Intersegment revenue	20.786.169	80.141.561	905.083	1.162.359	(102.995.172)	
Other income Depreciation and amortisation Personnel costs	6.827.552 208.202 2.621.194	22.917 264.034 5.310.575	91.870 89.634 1.251.740	430.759 84.753 2.328.174	(7.200.000)	173.098 646.623 11.511.683
Travelling expenses	202.513	101.672	48.981	90.312	-	443.478
Provision for bad debts Professional fees	9.116 531.387	156.479 129.885	(16.271) 93.923	4.981 253.070	-	154.305 1.008.265
Rent	156.301	444.156	172.122	134.776	-	907.355
Credit insurance Transportation expenses	139.552 140.707	420.808 725.320	44.843 86.132	22.949 2.305	<u> </u>	628.152 954.464
Operating profit	7.233.476	7.072.824	367.326	1.647.413	(6.634.742)	9.686.297
Net foreign exchange profit / (loss) Interest receivable Interest payable and bank charges	(62.685) 4.376 (1.538.592)	79.243 - _(1.654.090)	160.015 1.427 (56.142)	90.158 34.881 (21.618)	(152.645) - (283.435)	114.086 40.684 (3.553.877)
Net finance costs	(1.596.901)	(1.574.847)	105.300	103.421	(436.080)	(3.399.107)
Share of loss of jointly controlled companies and partnership after tax		<u>-</u>	(260.424)			(260.424)
Profit before tax	5.736.575	5.497.977	212.203	1.750.834	(7.170.823)	6.026.766

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### Period ended 30 June 2017

#### 4. EARNINGS PER SHARE

## THE GROUP

## Basic and diluted earnings per share

The calculation of basic and diluted earnings per share is based on the profit for the period attributable to the shareholders of the parent Company, the weighted average number of issued shares and the weighted average number of issued shares as adjusted for the effect of the warrants during the period as follows:

	Period ended 30 June 2017	Period ended 30 June 2016
Earnings attributable to owners (€)	7.060.639	5.557.971
Weighted average number of ordinary shares in issue during the period	74.079.600	74.079.600
Basic earnings per share (cent)	9,53	7,50
Diluted weighted average number of shares	74.079.600	74.079.600
Diluted earnings per share (cent)	9,53	7,50

#### THE COMPANY

## Basic and diluted earnings per share

The calculation of basic and diluted earnings per share is based on the profit for the period attributable to the shareholders of the parent Company, the weighted average number of issued shares and the weighted average number of issued shares as adjusted for the effect of the warrants during the period as follows:

	Period ended 30 June 2017	Period ended 30 June 2016
(Loss) / earnings attributable to owners ( $\in$ )	(2.594.849)	4.692.020
Weighted average number of ordinary shares in issue during the period	74.079.600	74.079.600
Basic (loss) / earnings per share (cent)	(3,50)	6,33
Diluted weighted average number of shares	74.079.600	74.079.600
Diluted (loss) / earnings per share (cent)	(3,50)	6,33

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## Period ended 30 June 2017

## 5. PROPERTY, PLANT AND EQUIPMENT

THE GROUP	Land and buildings €	<b>Computers</b> €	Furniture and fittings €	Motor vehicles €	<b>Total</b> €
Acquisition cost or revaluation					
Balance at 1 January 2016	8.908.327	6.896.300	2.998.524	1.845.867	20.649.018
Additions for the period	394.334	809.716	724.371	156.044	2.084.465
Disposals for the period	-	(347.631)	(19.768)	(213.201)	(580.600)
Write off for the period	-	(551.230)	(18.502)	-	(569.732)
Adjustment on revaluation	716.836	-	-	-	716.836
Exchange differences	165.198	59.654	33.890	21.874	280.616
Balance at 31 December 2016	10.184.695	6.866.809	3.718.515	1.810.584	22.580.603
Balance at 1 January 2017	10.184.695	6.866.809	3.718.515	1.810.584	22.580.603
Additions for the period	6.217	423.769	181.242	107.699	718.927
Disposals for the period	- (400 077)	(224.199)	(570)	(81.140)	(305.909)
Exchange differences	(482.855)	(160.765)	(124.115)	(51.254)	(818.989)
Balance at 30 June 2017	9.708.057	6.905.614	3.775.072	1.785.889	22.174.632
Depreciation					
Balance at 1 January 2016	630.769	4.745.691	2.029.634	1.285.787	8.691.881
Charge	337.741	937.640	328.461	177.870	1.781.712
Disposals for the period	-	(332.911)	(11.785)	(162.634)	(507.330)
Write off for the period	-	(526.584)	(18.502)	-	(545.086)
Exchange differences	24.130	54.199	26.635	15.894	120.858
Adjustment on revaluation	(739.055)			<u> </u>	(739.055)
Balance at 31 December 2016	253.585	4.878.035	2.354.443	1.316.917	8.802.980
Balance at 1 January 2017	253.585	4.878.035	2.354.443	1.316.917	8.802.980
Charge	185.761	444.475	181.296	89.515	901.047
Disposals for the period	-	(220.690)	(5.285)	(44.119)	(270.094)
Exchange differences	(17.415)	(124.772)	(63.068)	(35.582)	(240.837)
Balance at 30 June 2017	421.931	4.977.048	2.467.386	1.326.731	9.193.096
Net book amount					
Balance at 30 June 2017	9.286.126	1.928.566	1.307.686	459.158	12.981.536
Balance at 1 January 2017	9.931.110	1.988.774	1.364.072	493.667	13.777.623

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### Period ended 30 June 2017

#### 5. **PROPERTY, PLANT AND EQUIPMENT** (continued)

THE COMPANY	Land and buildings	Computers	Furniture and fittings	Motor vehicles	Total
	€	€	e and fittings €	€	€
Acquisition cost or revaluation					
Balance at 1 January 2016	3.487.500	1.773.476		421.993	6.266.555
Additions for the period	331.110	159.298		46.044	553.016
Write off for the period	-	(551.203)	(18.502)	_	(569.705)
Adjustment on revaluation	(75.610)		· <del>-</del>		(75.610)
Balance at 31 December 2016	3.743.000	1.381.571	581.648	468.037	6.174.256
Balance at 1 January 2017	3.743.000	1.381.571	581.648	468.037	6.174.256
Additions for the period	-	161.076		49.612	223.658
Disposals for the period		(800)		(35.991)	(36.791)
Balance at 30 June 2017	3.743.000	1.541.847	594.618	481.658	6.361.123
Depreciation					
Balance at 1 January 2016	130.500	1.462.425	479.713	375.655	2.448.293
Charge	85.944	126.427	25.056	15.266	252.693
Exchange differences	-	(526.584)		-	(545.086)
Adjustment on revaluation	(202.451)			-	(202.451)
Balance at 31 December 2016	13.993	1.062.268	486.267	390.921	1.953.449
Balance at 1 January 2017	13.993	1.062.268		390.921	1.953.449
Charge	49.064	68.905	12.433	11.280	141.682
Disposals for the period		(8)	·	(13.986)	(13.994)
Balance at 30 June 2017	63.057	1.131.165	498.700	388.215	2.081.137
Net book amount					
Balance at 30 June 2017	3.679.943	410.682	95.918	93.443	4.279.986
Balance at 1 January 2017	3.729.007	319.303	95.381	77.116	4.220.807

Approximately every three years, or earlier if required by the conditions, reviews are made to estimate the net values of land and buildings. The revaluation is undertaken by independent professional valuers.

The revaluations were made according to the comparative valuation method for the computation of the market value, with the cost of construction method for the purchase price of the building under consideration as well as on the basis of future prospects of the immovable property under consideration. These valuations were made by independent professional valuers.

The subsidiary company Logicom (Overseas) Limited acquired buildings (land, offices and warehouse) in the Larnaca Free Zone Area in December 1994. Land was acquired on a long term lease agreement from the Cyprus Government to the subsidiary, ending on 30 September 2016 with an option for renewal for another two lease periods of 33 years. The land leasing was renewed for an additional period of 33 years and has been transferred to Logicom Public Limited. The buildings owned by the Group with an initial cost of  $\epsilon$ 130.178 followed by additions of cost  $\epsilon$ 29.672, were revalued on 10 May 2016, with a revaluation surplus of  $\epsilon$ 96.108 and were distributed in the form of dividends to the parent company. The annual lease payment amounts to  $\epsilon$ 3.210.

The land and buildings of Logicom Public Limited were revalued on 31 December 2016 and the surplus from revaulation amounted to €126.841.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### Period ended 30 June 2017

#### 5. **PROPERTY, PLANT AND EQUIPMENT** (continued)

The subsidiary company Logicom FZE acquired land in the Free Trade Zone Area in Jebel Ali. The land is under an operating lease for 10 years from the 1 August 2007 with an option for renewal. The subsidiary also proceeded with the construction of an office building and a warehouse in the referred land. The annual lease payment is €99.488. The land and buildings were revalued on 31 December 2016 and the revaluation surplus amounted to €1.225.959.

The land and buildings of Logicom Jordan LLC were revalued on 31 December 2016 and the revaluation surplus amounted to 66.983.

On the 31st of December 2016 the Group's Management estimates that the book value of Logicom (Middle East) SAL buildings in Lebanon is not significantly different from their fair value.

#### 6. INVESTMENTS IN SUBSIDIARIES

The Company has the following investments in subsidiary companies:

Company	Country of	30 June 201	7 31 December	Cost 30 June	Cost 31
	incorporation	Holding	2016	2017	December
			Holding		2016
		%	%	€	€
Logicom (Overseas) Limited	Cyprus	100	100	-	-
Logicom (Middle East) SAL	Lebanon	100	100	1.525.819	1.525.819
ENET Solutions Logicom S.A.	Greece	100	100	1.205.400	1.205.400
Logicom FZE	United Arab	100	100	7.759.420	7.759.420
-	Emirates				
Logicom Jordan LLC	Jordan	100	100	78.372	78.372
Logicom Italia s.r.l.	Italy	100	100	3.569.544	3.569.544
Rehab Technologies Limited	Saudi Arabia	100	100	100.382	100.382
Logicom Information Technology	Romania	100	100	63	63
Distribution s.r.l.					
Logicom Services Ltd	Cyprus	100	100	10.000	10.000
Verendrya Ventures Ltd	Cyprus	60	60	600	600
Logicom Distribution Germany	Germany	100	100	27.000	27.000
GmbH					
Cadmus Tech Points S.A.L	Lebanon	100	100	16.365	16.365
Najada Holdings Limited	Cyprus	100		100	
				14.293.065	14.292.965

The Company owns indirectly, through the subsidiary company Logicom Services Ltd, 100% of Logicom Solutions Ltd in Cyprus with share capital of €8.550.

The Company owns indirectly, through the subsidiary companies Enet Solutions Logicom S.A. and Logicom FZE, 100% of Logicom IT Distribution Ltd in Turkey, with share capital of €11.343.372.

The Company owns indirectly, through the subsidiary company Verendrya Ventures Ltd, 100% of the subsidiary in Cyprus, Netcom Ltd.

The Company owns indirectly, through the subsidiary company Logicom FZE, 100% of the subsidiary, Logicom Saudi Arabia LLC, with share capital of €4.960.896.

The Company owns indirectly, through the subsidiary company Logicom Services Ltd, 100% of Newcytech Business Solutions Ltd in Cyprus with share capital of €756.776.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### Period ended 30 June 2017

#### **6. INVESTMENTS IN SUBSIDIARIES** (continued)

The Company owns indirectly, through the subsidiary company Logicom Services Ltd, 100% of Newcytech Distribution Ltd in Cyprus, with share capital of €8.550.

The Company owns indirectly, through the subsidiary company Logicom Services Ltd, 100% of the subsidiary in United Arab Emirates, Enet Solutions LLC, with share capital of €56.589.

The Company owns indirectly, through the subsidiary company Logicom Services Ltd, 100% of the subsidiary in Greece, ICT Logicom Solutions SA, with share capital of €100.000.

The Company owns indirectly, through subsidiaries Logicom FZE and Logicom Dubai LLC 100% of Logicom LLC in Oman, with share capital of €41.086.

The Company owns indirectly, through subsidiary Logicom FZE 100% of Logicom Kuwait for Computer Company W.L.L. in Kuwait, with share capital of €50.997.

The Company owns indirectly, through subsidiary Logicom Dubai LLC 100% of Logicom Trading and Distribution LLC in Qatar, with share capital of €40.015.

On 30 June 2017, the Company made an impairment assessment of its investments by comparing the net asset value of each investment with the carrying amount. There was no indication for impairment in the value of the investments in subsidiaries, except for Logicom (Middle East) SAL and Logicom Italia srl, based on the criteria discussed above. The value of the investments in the companies Logicom (Middle East) SAL and Logicom Italia srl has not been impaired based on the calculations of the discounted cash flows of these companies for the years 2017 - 2026 divided by the weighted average capital cost that was calculated at 11%.

The Company issued a financial support commitment to the Group companies noted above, confirming that the Group will continue to provide financial support to enable them to continue as a going concern and meet their liabilities as they fall due.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## Period ended 30 June 2017

#### **INVESTMENTS IN SUBSIDIARIES** (continued) 6.

The following table presents the dates of acquisition, the nominal values and the number of shares of the main subsidiary companies:

substatally companies.			
Company	Date of	Nominal	Number of
	acquisition/	Value	shares
	incorporation		
Logicom (Overseas) Limited	01/01/1999	EUR 1,71	10.000
Logicom Solutions Limited	01/01/2000	EUR 1,71	5.000
Netcom Limited	27/04/2000	EUR 1,71	10.000
Logicom (Middle East) SAL	25/07/2000	LBP 15.000	5.000
ENET Solutions Logicom S.A.	21/02/2001	EUR 2,94	410.000
Logicom Jordan LLC	07/08/2001	JOD 1	50.000
Logicom FZE	03/10/2001	AED 1Million	1
Logicom Dubai LLC	07/11/2001	AED 100	3.000
Logicom Italia s.r.l.	14/06/2005	EUR 10.000	1
Logicom IT Distribution Limited	01/12/2005	YTL 25	920.000
Rehab Technologies Limited	01/08/2006	SAR 500	1.000
Logicom Information Technology Distribution s.r.l.	19/03/2007	RON 200	1
Logicom Bulgaria EOOD	12/04/2007	BGN 20.000	1
Verendrya Ventures Ltd	30/01/2009	EUR 1	1.000
Logicom Services Ltd	06/05/2009	EUR 1	10.000
Enet Solutions LLC	16/08/2009	AED 1.000	300
ICT Logicom Solutions SA	03/11/2009	EUR 1	100.000
Logicom Saudi Arabia LLC	29/09/2009	SAR 10	2.680.000
Newcytech Business Solutions Ltd	30/10/2009	EUR 1,71	442.559
Newcytech Distribution Ltd	30/10/2009	EUR 1,71	5.000
Logicom Distribution Germany GmbH	29/09/2010	EUR 1	25.000
Logicom LLC	02/09/2012	OMR 1	20.000
Cadmus Tech Points S.A.L	01/10/2013	LBP10.000	3.000
Logicom Kuwait for Computer Company W.L.L	13/03/2014	KWD200	100
Logicom Trading & Distribution LLC	23/03/2014	QAR1.000	200
Najada Holdings Limited	23/05/2017	EUR 1	100

#### 7. CASH AND CASH EQUIVALENTS

THE GROUP
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THE GROUP		
		31 December
	30 June 2017	2016
	€	€
	C	C
Cash in hand	31.619	17.739
Current accounts with banks	29.359.631	39.248.538
	29.391.250	39.266.277
	29.391.230	39.200.211
THE COMPANY		
THE COMPANY		21 Danamban
	20.1	31 December
	30 June 2017	2016
	€	€
~	• • • •	• 004
Cash in hand	2.906	2.884
Current accounts with banks	5.280.544	9.504.272
	5.283.450	9.507.156
	2.2001100	

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## Period ended 30 June 2017

## 7. CASH AND CASH EQUIVALENTS (continued)

For the purposes of the statement of cash flows, the cash and cash equivalents include the following:

-	CDOTID	
тнк	GROUP	

	20 I 2017	31 December
	30 June 2017	2016
	€	€
Cash at bank and in hand	29.391.250	39.266.277
Bank overdrafts (Note 9)	(39.136.570)	(52.133.395)
	(0.545.220)	(10.007.110)
	(9.745.320)	(12.867.118)
TEXTE COMPANY		
THE COMPANY		21 D 1
		31 December
	30 June 2017	2016
	€	€
Cash at bank and in hand	5.283.450	9.507.156
Bank overdrafts (Note 9)	(21.753.137)	(30.000.235)
	(16.460.697)	(20, 402, 070)
	(16.469.687)	(20.493.079)

## 8. SHARE CAPITAL

	30 June 2017 Number of shares	30 June 2017 €	31 December 2016 Number of shares	31 December 2016 €
<b>Authorised</b> Ordinary shares of €0,34 each	100.000.000	34.000.000	100.000.000	34.000.000
<b>Issued and fully paid</b> Balance at 1 January	74.079.600	25.187.064	74.079.600	25.187.064
Balance at 30 June/31 December	74.079.600	25.187.064	74.079.600	25.187.064

## 9. LOANS AND BANK OVERDRAFTS

## THE GROUP

	30 June 2017 €	31 December 2016 €
Long-term loans	8.051.403	3.793.410
Short term loans	76.502.803	67.114.604
Bank overdrafts (Note 7)	39.136.570	52.133.395
	123.690.776	123.041.409

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### Period ended 30 June 2017

## 9. LOANS AND BANK OVERDRAFTS (continued)

The long-term loans of the Group are repayable as follows:

THE	CRC	HIP

THE GROUP		
		31 December
	30 June 2017	2016
	€	€
Within one year	2.209.502	3.307.399
Between two and five years	6.482.080	486.011
	8.691.582	3.793.410
THE COMPANY		
		31 December
	30 June 2017	2016
	€	€
Long-term loans	994.523	3.068.295
Short term loans	23.601.751	27.611.076
Bank overdrafts (Note 7)	21.753.137	30.000.235
	46 240 411	60 670 606
	46.349.411	60.679.606
Maturity of non-current borrowings:		
THE COMPANY		
		31 December
	30 June 2017	2016
	€	€
*****	00/	2.0.50.50.5
Within one year	994.523	3.068.295
	994.523	3.068.295

## 10. FAIR VALUES

Management believes that the fair values of the financial assets and liabilities of the Group and the Company are approximately equal to the amounts shown in the books at the end of the period.

## 11. RISK MANAGEMENT

The main financial assets held by the Group and the Company are cash at bank, investments and trade and other receivables. The main financial liabilities of the Group and the Company are bank facilities and loans and trade payables. The Group and the Company are exposed to the following risks from their financial assets and liabilities.

## 11.1 Credit risk

Credit risk is the risk of default by counter parties to transactions mainly from trade receivables of the Group and the Company. The Group and the Company ensure the application of appropriate mechanisms and ensure the maintenance of related monitoring procedures and controls over credits. Credit risk is monitored on an ongoing basis

The Group entered into an agreement with Atradius Credit Insurance N.V. ('Insurance Company') for the insurance of the credit that the Group offers to its customers. The issuance of such insurance agreement is considered to be the most appropriate method for hedging against credit risk.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### Period ended 30 June 2017

#### 11. RISK MANAGEMENT (continued)

#### 11.1 Credit risk (continued)

The insurance agreements for the trade receivables and the procedures required by these agreements, have improved significantly the monitoring and control of trade receivables, mainly in the approval of credit limits, which is done in cooperation with the credit insurance company that has the resources for a better evaluation of the credibility of each debtor. It should be noted that the credit insurance covers all trade receivables other than governmental or semi-governmental organizations as well as physical persons.

## 11.2 Interest rate risk

Interest rate risk is the risk of fluctuations in the value of financial instruments due to movements in market interest rates. Income and cash flows from operations of the Group and the Company are dependent on changes of market interest rates, since the Group and the Company have material assets which bear interest. The Group and the Company are exposed to interest rate risk on borrowings. Borrowing in variable interest rates exposes the Group and the Company in interest rate risk that affects cash flows. Borrowing in fixed interest rates exposes the Group and the Company in interest rate risk that affects the fair value. The management of the Group and the Company is monitoring the fluctuations of interest rates on an ongoing basis and ensures that the necessary actions are taken.

#### 11.3 <u>Currency risk</u>

This risk arises from adverse movements in foreign exchange rates.

The Company and the Group are subject to foreign exchange risk on sales, purchases and loans in currencies other than the Company's and subsidiary companies functional currency, and on the long term loans to foreign subsidiaries. Management is aware of foreign exchange risk and is examining alternative methods to hedge the risk.

The hedging of foreign exchange risk is managed by the Group Financial Controller together with the Executive Directors. This issue is discussed and examined at Board of Directors meetings because the Company is materially affected from the movements in foreign currencies against the Euro.

Until today, the hedging methods that have been used against foreign exchange risk are the following:

- 1. Natural Hedging. The Company maintains to the maximum possible degree, assets (investments in foreign subsidiaries) and liabilities (bank overdrafts, short and long term loans) at the same currency, mainly the USD. In this way any gain or loss in assets is hedged by the corresponding loss or gain in liabilities.
- 2. The percentage of sales in foreign currency on total turnover, is approximately the same with the percentage of bank borrowing in foreign currency in relation to the total borrowings of the Group.
- 3. The bank borrowing is usually made in the currency that the suppliers invoice the Company.
- 4. In cases of projects were total cost of completion of the project is known from the time of the validation of the tender, then forward contracts are used, for the period required to complete the project, for the specific amount in foreign currency that the Company will be invoiced.
- 5. In addition, the Company enters into forward exchange contracts based on turnover at regular intervals e.g. weekly, for covering the payments to suppliers based on the credit period that they give to the Company. This way the purchase of foreign currency for payments to suppliers in future periods is secured with the receipts from trade receivables.

## Hedging of net investment in foreign operation

From 1 January 2010 the Group applies hedge accounting to foreign exchange risk.

More specifically, the equity and long-term loans that are part of the net investment in subsidiaries Logicom FZE, Logicom Dubai LLC, Logicom (Middle East) SAL, Logicom Jordan LLC and Logicom Saudi Arabia LLC, where the functional currency is the U.S. Dollar are counterbalanced with the bank borrowings of the Group in U.S. Dollar. Hedging is determined on a quarterly basis and the amount is adjusted accordingly. The hedge effectiveness is assessed on a monthly basis and to the extent the hedging is ineffective the exchange differences are recognized in the statement of comprehensive income.

On 30 June 2017 the amounts that were hedged were, USD 40.000.000 of net investment in the above foreign companies and USD 40.000.000 of bank borrowings.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### Period ended 30 June 2017

#### 11. RISK MANAGEMENT (continued)

#### 11.4 Liquidity risk

Liquidity risk is the risk that arises when the expiry date of assets and liabilities does not concur. When expiries do not concur, the performance may increase but at the same time the risk for losses may also increase. The Group and the Company have procedures in place to minimize such losses, like retaining sufficient amounts in cash and other highly liquid assets and retaining sufficient amounts in secured credit facilities in order to cover liabilities when they fall due.

The Management estimates that the ability of the Group to receive in advance its trade receivables through the factoring agreement without recourse in Cyprus, Greece and United Arab Emirates, reduces even further the liquidity risk.

Bank loans and overdrafts of the Group and the Company are presented in note 9.

#### 11.5 Management of equity

The management of the Group and the Company has as a principle the maintenance of a strong capital base for the support of the credibility and trust of the investors and creditors as well as the market as a whole. The Management monitors continuously the return on equity.

#### 12. DIRECTORS' INTEREST

The percentage of the share capital of the Company that was held by each member of the Board of Directors, directly or indirectly, is as follows:

	30/06/2017	27/07/2017
	Fully paid	Fully paid
	Shares	Shares
	%	%
Adamos Adamides <sup>1</sup>	0,33	0,33
Varnavas Irinarchos <sup>2</sup>	51,55	51,55
Takis Klerides	0,41	0,41
Nikos Michaelas	<del>-</del>	-
George Papaioannou	0,94	0,94
Anthoulis Papachristoforou	0,50	0,50
Anastasios Athanasiades	-	-

- 1. The direct ownership of Mr. Adamos Adamides on 27 July 2017 is 0,32% and the indirect ownership that arises from the participation of his wife Mrs. Maro Adamidou, is 0,01%.
- 2. The indirect ownership of Mr. Varnavas Irinarchos on 27 July 2017 of 51,55% arises from the participation of the company Edcrane Ltd.
- 3. The direct ownership of Mr. Giorgos Papaioannou on 27 July 2017 is 0,944% and the indirect ownership that arises from the participation of his son Mr. Christos Papaioannou is 0,0034% and of his son Mr. Alexandros Papaioannou is 0,0034%.

## 13. SHAREHOLDERS' INTEREST

The shareholders who held, directly or indirectly, more than 5% of the share capital of the Company were as follows:

	30/06/2017	27/07/2017
	%	%
Varnavas Irinarchos <sup>1</sup>	51,55	51,55
Demetra Investment Public Ltd	10,28	10,28

1. The indirect interest of Mr. Varnavas Irinarchos on 27 July 2017 is through the company Edcrane Ltd. The ultimate parent company of the Group is Takero Limited which owns 100% of Edcranes' Ltd issued shares.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### Period ended 30 June 2017

#### 14. DIRECTORS' CONTRACTS

No important contract exists or existed at the end of the financial year and at the date of issuing the financial statements in which the members of management, their spouses or their underage children have or had, direct or indirect significant interest, except from the employment contracts of Mr. Varnavas Irinarchos and Mr. Anthoulis Papachristoforou.

#### (1) Contract of Mr. Varnavas Irinarchos, Managing Director

Employment contract as Managing Director of the Company for two years from 1 January 2005, with annual salary (13 months) of  $\in$ 93.973 which will be increasing at a proportion equal to the annual rate of inflation, as determined by the annual index on 31 January each year or at a rate equal to 4% over his last salary, whichever is higher. For 2016 the annual salary of the Managing Director was  $\in$ 112.760. The Company will also pay annually (12 months) for entertainment expenses an amount of  $\in$ 25.629, that will be increasing in every following annual period at a proportion equal to the rate of inflation, as determined by the annual index on 31 January each year or at a rate equal to 4%, whichever is higher. For 2016 the allowance for entertainment expenses amounted to  $\in$ 25.629.

In addition, the Company provides to the Managing Director an appropriate vehicle and covers all related expenses.

The contract was renewed for one year from 1 January 2017, with an annual salary (13 months) of €150.000. The Company will also pay annually (12 months), for entertainment expenses, the amount of €25.000.

Mr. Varnavas Irinarchos is committed not to form, assist or take part in any way in the incorporation of a company or business, which performs operations similar or competitive to the operations of the Company during his employment and for at least five years after his departure from the Company. Mr. Varnavas Irinarchos accepts that this constraint is by no means in contrast with the general principle of Restraint of Trade, and that it is considered reasonable as the employee benefited from the bonus issue of shares during the listing of the Company in the CSE.

#### (2) Contract of Mr Anthoulis Papachristoforou, Group Financial Controller

Mr. Anthoulis Papachristoforou has no employment contract with the company. In 2016 the annual salary of Mr. Papachristoforou amounted to €141.950. The remuneration of Mr. Papachristoforou for 2017 will be the same as in 2016.

#### 15. CONTINGENCIES AND LITIGATIONS

The most important guarantees are as follows:

- (1) The Company has provided a bank guarantee of up to USD 3.600.000 (€3.154.574) to a foreign supplier for providing a trading credit facility. This guarantee is valid from 12 August 2015 until 18 August 2017.
- (2) The Company has provided a second bank guarantee of up to USD 400.000 (€350.508) to a second foreign supplier for providing a trading credit facility. This quarantee is valid from 24 August 2015 until 18 August 2017.
- (3) The Company has provided a third bank guarantee of up to EUR 1.350.000 to a third foreign supplier for providing a trading credit facility. This guarantee was renewed on 12 July 2016 for an amount up to EUR 1.200.000 and is valid until 11 August 2017.
- (4) The Company has provided a fourth bank guarantee of up to EUR150.000 to a fourth foreign supplier for providing a trading facility. This guarantee was renewed on 12 July 2016 for an amount up to EUR 300.000 and is valid up to 11 August 2017.
- (5) The Company has provided a fifth bank guarantee of up to USD 1.200.000 (€1.051.525) to a fifth supplier for providing a trading facility. This guarantee has expired on 12 April 2017 and was renewed until 12 April 2018.
- (6) The Company has provided a sixth bank guarantee of up to USD 300.00 (€262.881) to a sixth foreign supplier for providing a trading facility. This guarantee is valid from 11 September 2016 until 17 October 2017.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

#### Period ended 30 June 2017

#### 15. CONTINGENCIES AND LITIGATIONS (continued)

- (7) The Company has provided bank guarantees of up to USD 1.000.000 (€876.271) to a seventh foreign supplier for providing a trading facility. These guarantees are valid from 11 September 2016 until 17 October 2017.
- (8) The Company has provided an eighth guarantee of up to €34.172 to the Director of Customs and Excise Department for the use of a Bonded Warehouse in the Free Trade Zone in Larnaca.
- (9) Group companies have provided bank guarantees for the purpose of participating in governmental and private sector projects.

Apart from the tax liabilities that have already been accounted for in the consolidated financial statements based on the existing information, it is possible that additional tax liabilities may arise during the examination of the tax and other affairs of the companies of the Group.

## 16. RELATED PARTY TRANSACTIONS

The companies of the Group buy and sell goods and services according to their needs from other Group companies. Transactions are mainly carried out at cost. There are cases where transactions are carried out at a price other than cost when this is agreed between the parties involved. When necessary, Logicom Public Limited charges every year its subsidiary companies with a fee for administration services.

The sales made by Logicom Public Ltd to its subsidiary companies were as follows:

	Period ended 30	Period ended 30
	June 2017	June 2016
Logicom Solutions Limited	730.888	691.278
Newcytech Business Solutions Ltd	1.692.819	1.872.234
ENET Solutions Logicom S.A.	8.628.805	4.201.303
Logicom Jordan LLC	1.669.808	1.940.630
Logicom (Middle East) SAL	=	158.797
Logicom FZE	26.795	188
Logicom Italia s.r.l.	31.204	21.552
Logicom Information Technology Distribution s.r.l.	6.496.978	3.555.166
Verendrya Ventures Ltd		283.435

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## Period ended 30 June 2017

#### 16. **RELATED PARTY TRANSACTIONS** (continued)

The balances between Logicom Public Ltd and its subsidiary companies in the books of the parent company were as follows:

## Long-term loans to subsidiary companies:

	Period ended 30	31 December
	June 2017	2016
ENET Solutions Logicom S.A.	2.245.005	2.430.509
Logicom (Middle East) SAL	4.185.330	4.531.164
Logicom FZE	2.597.792	2.812.447
Logicom Jordan LLC	2.677.971	2.899.251
Verendrya Ventures Ltd	16.150.285	15.831.117
	27.856.383	28.504.488

There is no written agreement between the parent and the subsidiary companies, regarding the long term loans receivable from subsidiary companies. The loans bear no interest and there is no fixed repayment date. The loans are recognised based on the provisions of IAS 21.

The long-term loan with the subsidiary company Verendrya Ventures Limited, refers to the contract for the financing of the operations of the desalination units in Larnaka and Episkopi. The loan bears an annual interest of 4,0% and has no fixed repayment date.

No impairment has been recorded for the loan with the subsidiary company Verendrya Ventures Limited taking into consideration the expected future cash flows of the subsidiary company, which consists of the expected future cash flows of the desalination company in Larnaca as well as those of the company that has undertaken the same project of desalination in Limassol. The determination of the expected future cash flows is based on estimates, judgements and assumptions that were applied by the Management of Verendrya Ventures Limited.

## **Balances with subsidiary companies**

	30 June 2017 €	31 December 2016 €
Logicom (Overseas) Limited	(340.231)	(386.230)
Netcom Limited	91.852	
Logicom Solutions Limited Logicom Services Ltd	2.736.455 19.006.458	
ENET Solutions Logicom S.A.	3.440.193	-,
Newcytech Business Solutions Ltd	505.258	699.393
ICT Logicom Solutions SA	(204.535)	
Logicom Jordan LLC	2.373.212	` '
Logicom (Middle East) SAL	139.189	424.755
Logicom FZE	(6.454.456)	13.196.985
Logicom Italia s.r.l.	6.879.837	6.964.478
Logicom IT Distribution Limited	1.128.746	86.265
Logicom Saudi Arabia LLC	22.497.295	25.515.298
Logicom Information Technology Distribution s.r.l.	4.931.106	8.822.844
Logicom Distribution Germany GmbH	(439.406)	(525.231)
Enet Solutions LLC	(28)	-
Najada Holdings Limited	1.624.900	
	57.915.845	80.204.568

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## Period ended 30 June 2017

## 16. **RELATED PARTY TRANSACTIONS** (continued)

## **Balances with jointly controlled companies**

	30 June 2017 €	31 December 2016 €
M.N. Larnaca Water Co Ltd M.N. Limassol Water Co. Ltd	(350) (59)	1.860 2.790
	(409)	4.650

The balances with the jointly controlled companies relate to the financing of the construction, maintenance and operation of the desalination plants in Cyprus. The ability of the Company to recover the amounts receivable depends on the operating environment that the Company operates in.

The sales made by Logicom FZE to Group companies were as follows:

#### Sales

		Period ended 30
	June 2017	June 2016
	€	€
Logicom Public Limited	159.401	274.361
Logicom Jordan LLC	702.338	956.601
Logicom (Middle East) SAL	1.716.029	1.983.796
Logicom Dubai LLC	58.875.025	61.060.576
Logicom IT Distribution Limited	-	98.531
Logicom Saudi Arabia LLC	5.934.238	4.624.262
Logicom Kuwait for Computer Company W.L.L	4.638.357	8.156.621
Logicom Trading & Distribution LLC	3.527.652	2.805.265
Logicom LLC	482.859	-
Logicom Solutions Limited		889

The sales made by Logicom (Middle East) SAL to Group companies were as follows:

	Period ended 30 1 June 2017 €	Period ended 30 June 2016 €
Logicom Public Limited	3.069	2.361
Logicom Jordan LLC	-	528
Logicom FZE	155.431_	19.473

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## Period ended 30 June 2017

## 16. RELATED PARTY TRANSACTIONS (continued)

The sales made by Logicom Dubai LLC to Group companies were as follows:

Sales

	Period ended 30	Period ended 30
	June 2017	June 2016
	$\epsilon$	€
Logicom (Middle East) SAL	-	316
Enet Solutions LLC	-	398
Logicom FZE	103	3

The sales made by Logicom Jordan LLC to Group companies were as follows:

Sales

Period ended 30 June 2017	June 2016
€	€
<u>19.258</u>	8.584

The sales made by ENET Solutions Logicom S.A. to Group companies were as follows:

## Sales

Logicom FZE

	Period ended 30 June 2017 €	Period ended 30 June 2016 €
	-	•
Logicom Public Limited	4.743.843	3.693.507
ICT Logicom Solutions SA	1.903	29.543
Logicom Italia s.r.l.	1.187	652
Logicom IT Distribution Limited	5.651.014	3.146.737
Logicom Information Technology Distribution s.r.l.	283.532	903.314
Logicom Solutions Limited	99	

The sales made by Logicom Solutions Ltd to Group companies were as follows:

	Period ended 30 June 2017 €	Period ended 30 June 2016 €
Logicom Public Limited	361.032	252.856
Newcytech Business Solutions Ltd	172.287	82.756
ICT Logicom Solutions SA		598.465

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## Period ended 30 June 2017

## 16. **RELATED PARTY TRANSACTIONS** (continued)

The sales made by Logicom Italia s.r.l. to Group companies were as follows:

Sales

	Period ended 30 June 2017	Period ended 30 June 2016
	€	€
Logicom Public Limited	-	185.014
ENET Solutions Logicom S.A.	1.487	5.363

The sales made by Logicom IT Distribution s.r.l. to Group companies were as follows:

#### Sales

	Period ended 30 1 June 2017 €	Period ended 30 June 2016 €
Logicom Public Limited	2.033	2.327
ENET Solutions Logicom S.A.	80.972	92.914
Logicom Italia s.r.l.	2.761	

The sales made by Logicom Saudi Arabia LLC to Group companies were as follows:

## Sales

	Period ended 30 June 2017 €	Period ended 30 June 2016 €
ENET Solutions Logicom S.A.	-	5.512
Logicom Jordan LLC	-	29.834
Logicom (Middle East) SAL	9.286	36.733
Logicom FZE	24.833	75.407
Logicom IT Distribution Limited	-	8.915
Logicom Solutions Limited	813	

The sales made by Newcytech Business Solutions Limited to Group companies were as follows:

	Period ended 30 June 2017 €	Period ended 30 June 2016 €
Logicom Public Limited Logicom Solutions Limited Newcytech Distribution Ltd	2.527 143.563	246 141.633 41.201

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## Period ended 30 June 2017

## 16. **RELATED PARTY TRANSACTIONS** (continued)

The sales made by Logicom IT Distribution Limited to Group companies were as follows:

Sales

	Period ended 30	Period ended 30
	June 2017	June 2016
	€	€
ENET Solutions Logicom S.A.	276.218	581.545
Logicom FZE	-	57.941
Logicom Jordan LLC	<del>_</del>	19.043

The sales made by ICT Logicom Solutions S.A. to Group companies were as follows:

Sales

	Period ended 30	Period ended 30
	June 2017	June 2016
	€	€
Logicom Solutions Limited	111.904	45.202
Logicom Information Technology Distribution s.r.l.	9.876	

The sales made by Logicom Distribution Germany Gmbh to Group companies were as follows:

Sales

Period ended 30 June 2017 €	Period ended 30 June 2016 €
67.877	97.457

Logicom Italia s.r.l.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

## Period ended 30 June 2017

## 16. **RELATED PARTY TRANSACTIONS** (continued)

The balances between Group companies and the parent Company are stated below:

## **Balances with related companies**

	Period ended 30 June 2017	31 December 2016
	Julie 2017 €	2010
	C	C
	Debit/	Debit/
	(Credit)	(Credit)
Logicom (Overseas) Limited	340.231	386.230
Netcom Limited	(91.852)	(89.710)
Logicom Solutions Limited	(2.736.455)	(5.823.806)
Logicom Services Ltd	(19.006.458)	(19.011.535)
Newcytech Business Solutions Ltd	(505.258)	(699.393)
ENET Solutions Logicom S.A.	(3.440.193)	(1.119.063)
ICT Logicom Solutions SA	204.535	504.035
Logicom Jordan LLC	(2.373.212)	(5.195.692)
Logicom (Middle East) SAL	(139.189)	(4.955.919)
Logicom FZE	6.454.456	(16.009.432)
Logicom Italia s.r.l.	(6.879.837)	(6.964.478)
Logicom IT Distribution Limited	(1.128.746)	(86.265)
Logicom Saudi Arabia LLC	(22.497.295)	(25.515.298)
Logicom Information Technology Distribution s.r.l.	(4.931.106)	(8.822.944)
Logicom Distribution Germany GmbH	439.406	525.231
Enet Solutions LLC	28	-
Najada Holdings Limited	(1.624.900)	-
Verendrya Ventures Ltd	(16.150.285)	(15.831.117)

## 17. EVENTS AFTER THE REPORTING PERIOD

There were no material events after the reporting period, which have a bearing on the understanding of the consolidated and separate financial statements.